

## 1 FINANCIAL STATEMENTS

Auditor's report on 2010 summarized financial statements.

Page 2

## 2 FINANCIAL RESULTS

In 2010 your credit union enjoyed strong earnings but modest asset growth.

Page 3

## 3 CAMBIE BRANCH

Our Cambie branch lease comes due this summer.

Page 3

## 4 PROPERTY INSURANCE

Is your property insurance adequate? A reminder to all property owners.

Page 4

## 71st Annual General Meeting

Pursuant to section 78 of the Credit Union Incorporation Act of British Columbia, official notice is hereby given to all members that the 71st Annual General Meeting of Greater Vancouver Community Credit Union will be held;

**Wednesday, May 11th, 2011  
at the Executive Inn Burnaby  
4201 Lougheed Highway  
Burnaby BC commencing at  
7:30pm**

All members are invited.

The agenda for the Annual General Meeting includes reports from the Board of Directors, General Manager and Auditor.

### AGENDA

1. Declare Meeting Open
  - Adoption of the Agenda
  - Adoption of the Rules of Order
2. Adoption of the Minutes of the May 12th, 2010 AGM
3. Report of the Directors
4. Report of the General Manager
5. Announcement of the Director Election Results 2010
6. Report of the Auditors
7. Review of the Financial Statements
8. Appointment of the Auditors 2011
9. Good & Welfare and/or New Business
  - Other Business
  - Door Prizes
10. Adjourn

## Join us for Dinner

Please join us for our Annual Meeting dinner at the Executive Inn in Burnaby on Wednesday, May 11th, 2011.

The buffet-style dinner will be served between 6-7pm, prior to the Annual Meeting.

This is a great opportunity to meet your Board of Directors, who will be available to answer any questions you may have during this time, and chat with fellow members and staff.

Tickets for the dinner are \$10 each for members (\$25 non-member guests) and may be obtained from your Branch Manager or by calling Brittney at Head Office at 604 298 3344 or emailing [blloyd@gvccu.com](mailto:blloyd@gvccu.com).

The number of tickets are limited so be sure to order yours early.

## Youth Summer Camps

Partial sponsorships are available to the The YES (Youth Excellence Society) basic camps. Please contact Victoria at 604-298-3344 or [vkowalski@gvccu.com](mailto:vkowalski@gvccu.com). For camp dates visit [www.theyes.ca](http://www.theyes.ca).

## Are you interested in becoming a director?

Being a director requires study, time and commitment to actively participate in making decisions relating to credit union's current and future operations, goals and corporate strategies. To learn more, we invite you to attend our "Prospective Director Workshop" in September. If you are interested please, contact Brittney at 604-298-3344 or email to [blloyd@gvccu.com](mailto:blloyd@gvccu.com)

## Report of the independent auditor on the summary financial statements

To the members of  
Greater Vancouver Community Credit Union

The accompanying summary financial statements, which comprise the summary balance sheet as at December 31, 2010, and the summary statements of earnings and comprehensive income and retained earnings, and cash flows for the year then ended are derived from the audited financial statements of Greater Vancouver Community Credit Union as at December 31, 2010. We expressed an unmodified audit opinion on those financial statements in our report dated March 23, 2011. Those financial statements, and the summary financial statements, do not reflect the effects of events that occurred subsequent to the date of our report on those financial statements.

The summary financial statements do not contain all the disclosures required by Canadian generally accepted accounting principles. Reading the summary financial statements, therefore, is not a substitute for reading the audited financial statements of Greater Vancouver Community Credit Union.

### Management's responsibility for the summary financial statements

Management is responsible for the preparation of a summary of the audited financial statements in accordance with Article 128 of the Financial Institutions Act of B.C.

### Auditors' responsibility

Our responsibility is to express an opinion on the summary financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standard (CAS) 810, "Engagements to Report on Summary Financial Statements."

### Opinion

In our opinion, the summary financial statements derived from the audited financial statements of Greater Vancouver Community Credit Union for the year ended December 31, 2010, are a fair summary of those financial statements, in accordance with Article 128 of the Financial Institutions Act of B.C.

Vancouver, Canada  
March 23, 2011

**GRANT THORNTON LLP**  
Chartered accountants

A full set of financial statements is available for viewing at each branch or by visiting [www.gvccu.com](http://www.gvccu.com) located under the "About Us" tab located on the top right corner of the main navigation.

## Summary statements of earnings and comprehensive income and retained earnings

Year ended December 31	2010	2009
Financial income	<b>\$ 9,547,441</b>	\$ 9,829,922
Financial expense	<b>3,597,297</b>	4,661,786
Financial margin	<b>5,950,144</b>	5,168,136
Provision for credit losses	<b>(101,761)</b>	(304,352)
Other income	<b>741,630</b>	788,249
Operating margin	<b>6,590,013</b>	5,652,033
Operating expense	<b>5,296,961</b>	4,724,382
Patronage rebates	<b>16,298</b>	23,901
Earnings before income taxes	<b>1,276,754</b>	903,750
Income taxes	<b>177,228</b>	130,089
Net earnings and comprehensive income	<b>\$ 1,099,526</b>	\$ 773,661
Retained earnings, beginning of year	<b>\$ 7,420,232</b>	\$ 6,646,571
Net earnings	<b>1,099,526</b>	773,661
Retained earnings, end of year	<b>\$ 8,519,758</b>	\$ 7,420,232

## Summary statement of cash flows

Year ended December 31	2010	2009
Cash flows provided by (used in)		
Operating activities	<b>\$ 1,691,255</b>	\$ 329,612
Financing activities	<b>3,508,908</b>	10,914,832
Investing activities	<b>(4,938,354)</b>	(11,453,211)
Net increase (decrease) in cash resources	<b>261,809</b>	(208,767)
Cash resources, beginning of year	<b>8,827,349</b>	9,036,116
Cash resources, end of year	<b>\$ 9,089,158</b>	\$ 8,827,349

## Summary balance sheet

December 31	2010	2009
<b>Assets</b>		
Cash resources	<b>\$ 24,308,736</b>	\$ 29,406,422
Loans	<b>170,983,413</b>	161,445,673
Investments and other	<b>898,707</b>	1,084,903
Premises and equipment	<b>1,561,021</b>	1,197,055
	<b>\$ 197,751,877</b>	\$ 193,134,053
<b>Liabilities and members' equity</b>		
Deposits	<b>\$ 188,250,254</b>	\$ 184,805,337
Payables and accruals	<b>491,532</b>	395,403
Equity shares	<b>490,333</b>	513,081
Retained earnings	<b>8,519,758</b>	7,420,232
	<b>\$ 197,751,877</b>	\$ 193,134,053

On behalf of the Board  
Herb Gill, Director and Ken Sherwood, Director

## Cambie Branch is Moving

Our Cambie Branch lease comes due this summer. After much deliberation we have decided not to renew the lease but to merge the branch with the Kingsgate Branch in Vancouver and with the Brentwood Branch in Burnaby, by June 30th, 2011.

The way members access the services we offer has changed dramatically over the 71 years since GVC received its charter on June 5th, 1940. Up to the mid 1970's members visited the branches weekly to deposit paycheques and withdraw funds in person. Then came the ATM revolution in the late 1980's, followed by internet revolution and electronic banking. Today mobile phone and contactless banking are changing the way we access our accounts yet again.

These changes have reduced the need for members to actually visit our branches in person. Electronic banking is reducing the need for large branches and we are looking at better and more

efficient ways to serve our members. We aim to achieve this while staying committed to personal service as an essential element of our operations.

The merger will be almost seamless with minimal member impact. Members can choose their new branch. Account numbers will remain the same and only paper files and safety deposit boxes will need to be moved.

Richard Rochard, Manager of our Cambie branch and his commercial lending team will move to our Brentwood Branch located 10km from Cambie Branch at 1801 Willingdon Avenue in Burnaby, just north of Lougheed Highway across from Brentwood Mall. This will allow the credit union to concentrate on its commercial lending at that location.

We expect many members to choose our new Kingsgate Mall Branch which is managed by Nick Wong former Cambie Branch Assistant Manager. Further, many of their staff are from the Cambie Branch and more will join them when the merger takes place.



It is our intent to accomplish these moves with no staff layoffs.

In view of this merger and to serve you better we are also extending our business hours at our Kingsgate Branch which will be as follows:

### NEW HOURS WILL BE IN EFFECT JUNE 1, 2011

Monday-Wednesday	9:30am-5:30pm
Thursday-Friday	9:30am-7:00pm
Saturdays	9:30am-4:00pm

We believe this change will strengthen our credit union and help ensure our credit union not only celebrates 75 years of service to its members in 2015, but goes on to celebrate 100 years of service in 2040.

## 2010 Financial Results & 2011 Outlook

In 2010 your credit union enjoyed strong earnings but modest asset growth.

Net earnings after the payment of dividends and taxes were \$1,099,526 up \$325,865 from \$773,661 in 2009. The improvement was largely related to the timing of the Bank of Canada's move to lower interest rates in the fall of 2008 and through 2009. As interest rates normalize we anticipate modest reductions in our earnings.

Asset growth was \$4.6 million or 2.4% and we ended the year with assets of \$197.75 million. The slower BC economy was a contributing factor to our slower growth, as was a lesser appetite for debt

by consumers and competition from larger financial institutions for loans.

Our strong earnings allowed us to add \$1,099,526 to our retained earnings to bring them to \$8,519,758 at year end, up 14.8% from 2009. Retained earnings are the most important part of our capital which ended the year at 15.2% of risk weighted assets, well ahead of the 8% government regulated capital requirement.

2010 was the third year of the recession that has impacted the world economy. Canada to date has been fortunate and has fared better than most countries. However while the world economy and that of the USA are now recovering, one has to wonder how strong and for how long this recovery will last.

The recovery has largely been stimulated by significant government intervention in the economies of most western countries. This intervention has

to be paid for and we have already seen the impact of high government debt on some of the smaller economies of Europe.

While we see the recovery continuing into 2011 we see growth in the future being slower than in the past. This is partly due to our expectation that our largest trading partner, the USA, will continue to recover at a slower pace weighed down in part by its weak housing market; and by the significant growth in government debt brought about by their economic stimulus programs. So, we see slow, but steady growth for GVC in 2011.

We look forward to seeing you at our May 11th AGM (Details on page 1) and note that copies of our audited financial statements are available from our branch managers.



# \$250 REFERRAL BONUS

If you recommend a new member to GVC and they take out a qualifying mortgage, we'll give YOU a \$250 cash credit as a thank you!\*

\*Some conditions apply, contact your branch for details

## Is Your Property Insurance Adequate?

A reminder to all property owners, and especially family home owners, that it is your responsibility to carry adequate replacement-value insurance on your property. If you have a mortgage with GVC, under the terms of your mortgage agreement, you must provide the credit union with a copy of your current policy showing GVC Credit Union as the appropriate loss payee. All insurance policies concerning "real estate" property must contain a standard mortgage clause. If you aren't sure about the adequacy or existence of your insurance, please contact us and we will assist you. Otherwise, please ask your insurance agent to forward a copy of your existing coverage to your branch as soon as possible.



## HOLIDAY HOURS

### EASTER

Thursday, April 21, 2011	OPEN
Friday, April 22, 2011	CLOSED
Saturday, April 23, 2011	OPEN
Monday, April 25, 2011	CLOSED

### VICTORIA DAY

Saturday, May 21, 2011	OPEN
Monday, May 23, 2011	CLOSED
Tuesday, May 24, 2011	OPEN

### CANADA DAY

Thursday, June 30, 2011	OPEN
Friday, July 1, 2011	CLOSED
Saturday, July 2, 2011	OPEN

### BC DAY

Saturday, July 30, 2011	OPEN
Monday, August 1, 2011	CLOSED
Tuesday, August 2, 2011	OPEN

## Board of Directors

Elected by you, the members, representing your interests and guiding the future of your credit union are:

Chair of the Board	Herb Gill
1st Vice-Chair	Glen McLaughlin
2nd Vice-Chair	Ken Sherwood
Director	Judi Corra
Director	Gilles Deschenes
Director	Les Hausch
Director	Rick Orford
Director	Jim Pope
Director	John Schretlen

## Mission Statement

GVC Credit Union is a member-owned financial co-operative which was founded in 1940 by members joining together to help one another.

- To offer savings and loan facilities oriented to the needs of individuals and families in Greater Vancouver.
- To provide members with financial services at competitive rates and in such a manner as to be able to deal personally with each individual member.
- To assist members in prudently managing their financial affairs by providing

timely and appropriate financial information and personal loans and deposit counselling.

- To offer other financial services if (in the opinion of the policy makers) they provide a member benefit.

GVC's objective is to achieve the above while paying competitive dividends, providing good quality working conditions, salaries and benefits to employees, and earning sufficient surplus to provide for statutory reserves and other reserves as might be deemed prudent.

### HEAD OFFICE

Administration  
1801 Willingdon Ave  
Burnaby BC V5C 5R3  
T. 604 298 3344  
F. 604 421 8949  
admin@gvccu.com

Monday-Friday 8-5

### BURNABY

Brentwood Office  
1801 Willingdon Ave  
Burnaby BC V5C 5R3  
T. 604 298 3344  
F. 604 298 3417  
brentwood@gvccu.com

Monday-Thursday 9:30-5  
Friday 9:30-6  
Saturday 10-2

### BURNABY

Lougheed Office  
9608 Cameron St  
Burnaby BC V3J 1M2  
T. 604 421 3456  
F. 604 420 5526  
burnaby@gvccu.com

Tuesday-Thursday 9:30-5  
Friday 9:30-6  
Saturday 9:30-3

### NEW WESTMINSTER

Royal Square Mall Office  
25B-800 McBride Blvd  
New Westminster BC V3L 2B8  
T. 604 525 1414  
F. 604 525 1424  
newwest@gvccu.com

Monday-Thursday 9:30-5  
Friday 9:30-6  
Saturday 10-2

### SURREY

Towngate Centre Office  
1-9989 152nd St  
Surrey BC V3R 4G5  
T. 604 584 4434  
F. 604 584 6038  
surrey@gvccu.com

Tuesday-Thursday 9:30-5  
Friday 9:30-6  
Saturday 9:30-3

### VANCOUVER

25th & Cambie Office  
100-4088 Cambie St  
Vancouver BC V5Z 2X8  
T. 604 876 7101  
F. 604 876 0892  
vancouver@gvccu.com

Tuesday-Thursday 9:30-5  
Friday 9:30-6  
Saturday 9:30-3

### VANCOUVER

Kingsgate Mall Office  
115-370 East Broadway  
Vancouver BC V5T 4G5  
T. 604 875 8590  
F. 604 875 8591  
kingsgate@gvccu.com

Monday-Thursday 10-5:30  
Friday 10-7  
Saturday 10-4