

**Annual Report**

**2009**

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**GVC credit union**  
GREATER VANCOUVER COMMUNITY

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## **BOARD of DIRECTORS' REPORT**

2009 was the year the economy began to recover from the severe downturn we suffered in 2008. In Vancouver home prices declined by 15% during the second half of 2008. In 2009 they began their recovery, almost recouping the full loss by year end.

The severity of the world wide financial turmoil led to governments taking exceptional steps to limit the economic damage. These steps included supplying liquidity to alleviate the credit freeze and reducing interest rates to record lows to stimulate the economy.

The world wide banking crisis was in the news throughout 2009. The headlines were full of stories of poorly capitalized European and American banks needing government support. Canada has relatively conservative banking regulation and this was a significant factor in enabling our banking system to come through the crisis in good health.

In 2009 our credit union's assets grew by \$10.6 million or 5.8%. This was down from growth of 9.3% in 2008. The slower growth reflected the weaker economy. Earnings were strong and we added \$773,661 to our retained earnings bringing them to \$7.4 million. Our capital, at 14.4% of risk weighted assets was well in excess of the government required level of 8%.

During 2009 we converted to a new banking system. This was a major undertaking that was the focus for our management team throughout the year. We were converting from a system which was designed in the 1970's and which would not have been supported for much longer. We note that many institutions, including we understand Revenue Canada, are facing this challenge to their legacy accounting systems and we are very pleased to have our conversion behind us.

During the year your credit union continued its tradition of giving back to the community. Among the charities we support are the Burnaby Seniors Outreach, Marguerite Dixon Transition Society, Sisters of Atonement, L'Arche Vancouver Society, The UBC Centre for Depression Research and our own GVC Christmas Hamper program.

In closing, I wish to thank my fellow board members for the time and effort they have devoted over the last year on behalf of the credit union. On behalf of the directors, I thank our dedicated employees for the work they have done in providing service to our members. On behalf of our directors and staff, I wish to thank you, our members, for your support. Without you we would not be here.

Respectfully submitted on behalf of the Board of Directors

A handwritten signature in black ink, appearing to read 'H. Gill', written in a cursive style.

Herb Gill, Chair

## GENERAL MANAGERS' REPORT

In 2009 our focus was on the unfolding financial turmoil and our conversion to a new banking system

Interest rates declined through April of 2009 when prime reached 2.25% the lowest rate in decades. As the effect of these rate changes worked through our portfolio we experienced a temporary widening of our margin which helped earnings in the latter part of the year.

Interestingly we saw a significant increase in our demand deposits as members chose to hold funds in these accounts in the expectation higher rates would soon return. While we agree rates will move up this summer, we believe the move will be modest, at least until the American economy shows clearer signs of recovery.

The weaker economy did impact a number of our members who had difficulty meeting their payment commitments. As is our tradition, if the member worked with us we worked with them to minimize the pain to the member and loss to the credit union. In most cases we were successful in dealing with these situations without recourse to legal action.

In view of the weaker economy and gyrating housing market we added significantly to our loan loss reserves. With the continued strength of the Vancouver housing market and improving economy we anticipate we will soon be back to our normal loan loss situation.

On behalf of all our staff I wish to thank all members for their patience during our banking system conversion in the fall of 2009. Even a small credit union like ourselves presents a formidable challenge to move all the intricate service packages and accounts from one system to another.

As mentioned in our Newsletter we will be introducing Chip based MemberCards this fall. We plan on changing all cards at once and expect the move to take place in October. This is a move to reduce the debit card fraud that has proliferated in recent years.

In closing, we look forward to working with our members in 2010.

On behalf of myself and our staff I wish to thank you, our members, for your support and your elected representatives, our board of directors, for their dedicated service during the year.

Respectfully submitted

A handwritten signature in dark ink, appearing to read 'Phil', written over a large, stylized, looped flourish.

Phil Moore, General Manager



Grant Thornton

Financial statements

Greater Vancouver Community Credit Union

December 31, 2009

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## Auditors' report

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To the members of

Greater Vancouver Community Credit Union

We have audited the balance sheet of Greater Vancouver Community Credit Union as at December 31, 2009 and the statements of earnings and comprehensive income and retained earnings and cash flows for the year then ended. These financial statements are the responsibility of the credit union's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the credit union as at December 31, 2009 and the results of its operations and cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

*Grant Thornton LLP*

Vancouver, Canada

March 10, 2010

Chartered accountants

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# Greater Vancouver Community Credit Union

## Balance sheet

December 31

2009

2008

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### Assets

Cash resources (Note 5)	\$ 29,406,422	\$ 22,182,569
Loans (Note 6)	161,445,673	158,074,356
Investments and other (Note 7)	1,054,961	1,005,622
Premises and equipment (Note 8)	<u>1,197,055</u>	<u>1,209,399</u>
	<u>\$ 193,104,111</u>	<u>\$ 182,471,946</u>

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### Liabilities

Deposits (Note 9)	\$ 184,805,337	\$ 174,853,177
Payables and accruals	<u>365,461</u>	<u>456,176</u>
	<u>185,170,798</u>	<u>175,309,353</u>

### Members' equity

Equity shares (Note 11)	513,081	516,022
Retained earnings	<u>7,420,232</u>	<u>6,646,571</u>
	<u>7,933,313</u>	<u>7,162,593</u>
	<u>\$ 193,104,111</u>	<u>\$ 182,471,946</u>

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Commitments (Note 18)  
Guarantees (Note 19)

On behalf of the Board



Director



Director

See accompanying notes to the financial statements.

# **Greater Vancouver Community Credit Union** **Statements of earnings and comprehensive income** **and retained earnings**

Year ended December 31	2009	2008
Financial income		
Loans	\$ 9,276,533	\$ 9,588,012
Cash resources and investments	<u>553,389</u>	<u>695,149</u>
	<u>9,829,922</u>	<u>10,283,161</u>
Financial expense		
Deposits	4,563,523	5,799,798
Share dividends	88,147	109,455
Other	<u>10,116</u>	<u>55,200</u>
	<u>4,661,786</u>	<u>5,964,453</u>
Financial margin	5,168,136	4,318,708
Provision for credit losses (Note 6)	(304,352)	(147,224)
Other income (Note 15)	<u>788,249</u>	<u>863,577</u>
Operating margin	5,652,033	5,035,061
Operating expense (Note 16)	<u>4,724,382</u>	<u>4,518,052</u>
Earnings from operations	927,651	517,009
Patronage rebates	<u>23,901</u>	<u>17,279</u>
Earnings before income taxes	903,750	499,730
Income taxes (Note 17)	<u>130,089</u>	<u>83,649</u>
Net earnings and comprehensive income	<u>\$ 773,661</u>	<u>\$ 416,081</u>
Retained earnings, beginning of year	\$ 6,646,571	\$ 6,230,490
Net earnings	<u>773,661</u>	<u>416,081</u>
Retained earnings, end of year	<u>\$ 7,420,232</u>	<u>\$ 6,646,571</u>

See accompanying notes to the financial statements.



# Greater Vancouver Community Credit Union

## Statement of cash flows

Year ended December 31

2009

2008

Cash flows provided by (used in)

### Operating activities

Net earnings and comprehensive income	\$	773,661	\$	416,081
Adjustments to determine cash flows:				
Provision for credit losses		304,352		147,224
Amortization		243,660		241,923
Change in interest accruals		(961,480)		195,881
Future income tax		3,353		(5,249)
Other		(33,934)		(70,880)
		<u>329,612</u>		<u>924,980</u>

### Financing activities

Deposits, net of withdrawals		10,917,773		14,864,375
Equity shares		(2,941)		(7,082)
		<u>10,914,832</u>		<u>14,857,293</u>

### Investing activities

Loans, net of repayments		(3,679,802)		(12,026,188)
Purchase of investments		(15,789)		(10,801)
Deposit with Central 1 Credit Union		(7,432,620)		(4,221,785)
Premises and equipment		(231,316)		(145,496)
Property held for resale		(93,684)		-
		<u>(11,453,211)</u>		<u>(16,404,270)</u>

Net decrease in cash and cash equivalents		(208,767)		(621,997)
Cash and cash equivalents, beginning of year		<u>9,036,116</u>		<u>9,658,113</u>
Cash and cash equivalents, end of year	\$	<u>8,827,349</u>	\$	<u>9,036,116</u>

### Supplemental cash flow information

Interest paid	\$	5,529,136	\$	5,576,143
Taxes paid		90,856		101,230

See accompanying notes to the financial statements.

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# **Greater Vancouver Community Credit Union**

## **Notes to the financial statements**

December 31, 2009

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### **1. Governing legislation**

The credit union is incorporated under the Credit Union Incorporation Act of British Columbia; the operation of the credit union is subject to the Financial Institutions Act of British Columbia.

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### **2. Summary of significant accounting policies**

#### **Basis of presentation**

These financial statements have been prepared in accordance with Canadian generally accepted accounting principles. In preparing these financial statements management has made estimates and assumptions that affect the reported amounts of assets and liabilities, and contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year. Actual results could differ from those estimates.

#### **Financial instruments**

The financial instruments classified as held for trading are measured at fair value with unrealized gains and losses recognized in net earnings. The credit union's financial instruments classified as held for trading include cash and current accounts.

Available for sale financial assets are measured at fair value with unrealized gains and losses recognized in other comprehensive income. The credit union's financial instruments classified as available for sale are shares in Central 1 Credit Union, shares in Stabilization Central Credit Union, shares in CUPP Services Ltd. and their respective accrued dividends. As these shares are not traded in an active market they have been recorded at amortized cost.

The financial assets classified as loans and receivables and held to maturity are measured at amortized cost. The credit union's financial instruments classified as loans and receivables include all loans and accrued interest, bid and liquidity deposits with Central 1 Credit Union and accrued interest, and other receivable balances.

Financial instruments classified as other financial liabilities include all deposits, borrowings and payables and accruals. Other financial liabilities are measured at amortized cost.

#### **Comprehensive income, other comprehensive income and accumulated other comprehensive income**

Comprehensive income is comprised of net earnings and other comprehensive income. Other comprehensive income represents the members' equity during the year that is attributable to unrealized gains and losses on financial instruments classified as available for sale, and the change in the fair value of cash flow hedging instruments. The Credit Union had \$Nil (2008: \$Nil) other comprehensive income during the year and has \$Nil accumulated other comprehensive income at December 31, 2009 and 2008.

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# Greater Vancouver Community Credit Union

## Notes to the financial statements

December 31, 2009

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### 2. Summary of significant accounting policies (continued)

#### Loans

Loans are initially measured at fair value and subsequently remeasured at their amortized cost, net of allowance, using the effective interest rate method.

##### *Loan interest*

Interest income from loans is recorded using the accrual method, except where a loan is impaired. Interest received on an impaired loan is recognized in earnings only if there is no doubt as to the collectibility of the carrying value of the loan; otherwise, the interest received is credited to the principal.

##### *Loan fees*

Loan prepayment fees are recognized in interest income when received, unless they relate to a minor modification to the terms of the mortgage, in which case the fees are deferred and amortized over the remaining period of the original mortgage.

##### *Allowance for credit losses*

The credit union maintains allowances for credit losses that reduce the carrying value of loans identified as impaired to their estimated realizable amounts by reference to the fair value of the underlying security and expected cash flow. A loan is classified as impaired generally at the earlier of when, in the opinion of management, there is reasonable doubt as to the collectibility of principal and interest, or when interest is 90 days past due. Specific allowances are supplemented by general allowances determined by judgement of management based on historical loan loss experience, known risks in the portfolio and current economic conditions and trends.

#### Investments and other

Investments in equity investments that do not have a quoted market price in an active market are measured at cost. Property held for resale is recorded at the lower of cost and net realizable value.

#### Premises and equipment

Premises and equipment are recorded at cost less accumulated amortization. Amortization is recorded as follows:

Automated teller machines	5 years, straight-line
Data processing equipment	10% per quarter, declining balance
Furniture and equipment	5% per quarter, declining balance
Vaults	10 years, straight-line
Leasehold improvements	term of lease up to ten years
Banking system	5 years, straight-line

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# **Greater Vancouver Community Credit Union**

## **Notes to the financial statements**

December 31, 2009

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### **2. Summary of significant accounting policies (continued)**

#### **Income taxes**

The credit union follows the asset and liability method of accounting for income taxes, whereby future tax assets and liabilities are recognized for the expected future tax consequences attributable to differences between the financial statement carrying amount of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Future tax assets and liabilities are measured using enacted or substantively enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled.

Net future income tax assets and liabilities are included in other assets.

#### **Shares**

Shares are classified as liabilities or as member equity according to their terms. Where shares are redeemable at the option of the member, either on demand or on withdrawal from membership, the shares are classified as liabilities. Where shares are redeemable at the discretion of the credit union Board of Directors, the shares are classified as equity.

#### **Distributions to members**

Patronage rebates and dividends on shares are charged against earnings.

#### **Hedges**

The credit union does not apply hedge accounting and records all derivative financial instruments at fair value with gains and losses recorded to net earnings. At December 31, 2009 there are no derivative financial instruments.

#### **Comparative figures**

Certain of the prior year's figures have been reclassified to conform with the current year's financial statement presentation.

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### **3. Future accounting framework change**

#### **International Financial Reporting Standards (IFRS)**

On January 1, 2011, IFRS will replace Canadian generally accepted accounting principles for publicly accountable enterprises. The credit union will begin reporting financial statements in accordance with IFRS on January 1, 2011. The credit union has begun assessing the impact of the adoption of IFRS on its financial statements. The financial impact will not be material to the credit union. Implementing IFRS will have a minor impact on accounting, financial reporting and supporting IT systems and processes.

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# Greater Vancouver Community Credit Union

## Notes to the financial statements

December 31, 2009

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### 4. Risk management

In the normal course of business, the credit union is exposed to credit risk, liquidity risk and market risk. For all of the risks noted below, there has been no change in how the credit union manages those risks from the previous year.

#### **Credit risk**

Credit risk is the risk of loss resulting from the failure of a borrower or counter party to honour its financial or contractual obligation to the credit union. Credit risk primarily arises from loans receivable. Management and the Board of Directors reviews and monitors the credit risk of the credit union throughout the year. The maximum exposure of the credit union to credit risk before taking into account any collateral held is the carrying amount of the loans as disclosed on the balance sheet. See Note 6 for further information.

Concentration of credit risk exists if a number of borrowers are engaged in similar economic activities or are located in the same geographic region, and indicate the relative sensitivity of the credit union's performance to developments affecting a particular segment of borrowers or geographic region. Geographic risk exists for the credit union due to its primary service area being the Greater Vancouver area.

#### **Liquidity risk**

Liquidity risk is the risk that the credit union cannot meet a demand for cash or fund its obligations as they come due. The credit union's management oversees the credit union's liquidity risk to ensure the credit union has access to enough readily available funds to cover its financial obligations as they come due. The credit union's business requires such funding for operating and regulatory purposes. See Note 5 for further information about the credit union's funding requirement and management.

#### **Market risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. For purposes of this disclosure, the credit union segregates market risk into two categories: fair value risk and interest rate risk. The credit union is not significantly exposed to currency risk or other price risk.

##### *Fair value risk*

Fair value risk is the potential for loss from an adverse movement in the value of a financial instrument. The credit union incurs fair value risk on its loans, term deposits and investments held. The credit union does not hedge its fair value risk. See Note 14 for further information on fair value of financial instruments.

##### *Interest rate risk*

Interest rate risk relates to the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The credit union incurs interest rate risk on its loans and other interest bearing financial instruments. The credit union does not hedge its interest rate risk. See Note 13 for further information on interest rate sensitivity.

# Greater Vancouver Community Credit Union

## Notes to the financial statements

December 31, 2009

5. Cash resources	2009	2008
Cash and current accounts	\$ 6,076,779	\$ 1,646,857
Deposits on account with Central 1 Credit Union callable or maturing in less than three months	<u>2,750,570</u>	<u>7,389,259</u>
	8,827,349	9,036,116
Deposits on account with Central 1 Credit Union maturing in greater than three months	<u>20,579,073</u>	<u>13,146,453</u>
	<u>\$ 29,406,422</u>	<u>\$ 22,182,569</u>

Under governing legislation, the credit union must maintain, for liquidity purposes, deposits with Central 1 Credit Union of at least 8% (2008: 8%) of deposits and borrowings. At December 31, 2009, the credit union liquidity deposits exceed the minimum requirement by \$14,382,850 (2008: \$7,866,161).

6. Loans	2009	2008
Personal loans		
Residential mortgages	\$ 118,843,149	\$ 115,258,704
Other	<u>5,574,116</u>	<u>5,707,570</u>
Commercial loans		
Mortgages	36,702,233	36,449,165
Other	<u>772,495</u>	<u>896,033</u>
Accrued interest	<u>459,342</u>	<u>463,475</u>
	<u>162,351,335</u>	<u>158,774,947</u>
Allowance for credit losses		
Specific	205,662	120,591
General	<u>700,000</u>	<u>580,000</u>
	<u>905,662</u>	<u>700,591</u>
	<u>\$ 161,445,673</u>	<u>\$ 158,074,356</u>

### Allowance for credit losses

	2009			2008	
	Beginning balance	Provision	Write-offs less recoveries	Ending balance	Ending balance
Personal loans					
Mortgages	\$ 282,890	\$ 39,504	\$ -	\$ 322,394	\$ 282,890
Other	175,414	196,174	99,281	272,307	175,414
Commercial loans	<u>242,287</u>	<u>68,674</u>	<u>-</u>	<u>310,961</u>	<u>242,287</u>
	<u>\$ 700,591</u>	<u>\$ 304,352</u>	<u>\$ 99,281</u>	<u>\$ 905,662</u>	<u>\$ 700,591</u>

Percentage of total loans and accrued interest 0.56% 0.44%

# Greater Vancouver Community Credit Union

## Notes to the financial statements

December 31, 2009

### 6. Loans (continued)

Impaired loans and related allowances

			2009	2008
	<u>Loan balances</u>	<u>Specific allowances</u>	<u>Carrying amount</u>	<u>Carrying amount</u>
Personal loans				
Mortgages	\$ 2,429,684	\$ 54,750	\$ 2,374,934	\$ 1,507,979
Other	<u>211,617</u>	<u>150,912</u>	<u>60,705</u>	<u>126,438</u>
	<u>\$ 2,641,301</u>	<u>\$ 205,662</u>	<u>\$ 2,435,639</u>	<u>\$ 1,634,417</u>

### 7. Investments and other

	2009	2008
Shares		
Central 1 Credit Union	\$ 453,360	\$ 444,425
Stabilization Central	204	204
BC Cooperative Association	1,200	1,200
CUPP Services Ltd.	65,935	59,081
Property held for resale	331,223	237,539
Receivables and prepaids	129,067	185,848
Future income taxes (Note 17)	<u>73,972</u>	<u>77,325</u>
	<u>\$ 1,054,961</u>	<u>\$ 1,005,622</u>

Investment in shares of Central 1 Credit Union is required by governing legislation and as a condition of membership in Central 1 Credit Union.

### 8. Premises and equipment

			2009	2008
	<u>Cost</u>	<u>Accumulated amortization</u>	<u>Net book value</u>	<u>Net book value</u>
Data processing	\$ 1,178,556	\$ 845,029	\$ 333,527	\$ 201,249
Furniture and equipment	1,274,945	1,016,747	258,198	303,580
Leasehold improvements	<u>1,787,210</u>	<u>1,181,880</u>	<u>605,330</u>	<u>704,570</u>
	<u>\$ 4,240,711</u>	<u>\$ 3,043,656</u>	<u>\$ 1,197,055</u>	<u>\$ 1,209,399</u>

# Greater Vancouver Community Credit Union

## Notes to the financial statements

December 31, 2009

9. Deposits	2009	2008
Demand	\$ 51,089,693	\$ 34,265,612
Membership equity shares (Note 11)	1,997,951	2,000,206
Term	101,935,384	108,415,722
Registered savings plans	28,206,988	27,630,703
Accrued interest and dividends	1,575,321	2,540,934
	<u>\$ 184,805,337</u>	<u>\$ 174,853,177</u>

Demand deposits include \$569,763 (2008: \$621,814) of Class A savings shares.

Under agreements with the trustee of the registered savings plans, members' contributions to the plans are deposited with the credit union at rates of interest determined by the credit union.

### 10. Borrowings

The credit union has operating lines of credit with Central 1 Credit Union for \$6,000,000 CDN and \$75,000 USD. The credit union has a term loan arrangement with Central 1 Credit Union for \$6,000,000. At December 31, 2009, there were \$Nil (2008: \$Nil) borrowed under the agreements. A debenture charge on certain assets of the credit union has been provided as security.

### 11. Equity shares

Capital of the credit union is divided into three classes of equity shares designated as follows:

- Class B equity shares (membership)
- Class C preferred equity shares (voluntary)
- Class P patronage equity shares

The credit union is authorized to issue an unlimited number of non-transferable, voting equity shares, with a par value of \$1. With certain exceptions, all members are required to own twenty-five membership equity shares which, under certain occurrences, are redeemable.

Equity shares are not guaranteed by the Credit Union Deposit Insurance Corporation of British Columbia; Class P shares are redeemable only with the consent of the Board of Directors of the credit union.

#### Equity shares issued

	2009	2008
Class B shares	\$ 616,888	\$ 588,697
Class C shares	1,381,063	1,411,509
Class P shares	513,081	516,022
	<u>2,511,032</u>	<u>2,516,228</u>
Class B and C shares included as liabilities (Note 9)	<u>(1,997,951)</u>	<u>(2,000,206)</u>
Equity shares	<u>\$ 513,081</u>	<u>\$ 516,022</u>



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# Greater Vancouver Community Credit Union

## Notes to the financial statements

December 31, 2009

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### 12. Capital requirements and management

The credit union is required under governing legislation to maintain a capital base equal to 8% of the total risk-weighted value of assets; each asset being assigned a risk factor based on the probability that a loss may be incurred on ultimate realization of that asset. At December 31, 2009, the credit union had a capital base approximating 14.4% (2008: 13.8%) of the risk-weighted value.

The credit union's capital consists of retained earnings and equity shares.

The credit union employs a Forward Looking Capital Plan that is reviewed by management and the Board of Directors. The Capital Plan forecasts the credit union's capital position over a five year period.

The Capital Plan dictates management's approach to growth, loan mix, credit quality, fixed assets, profitability objectives, and dividend/patronage rebate policy, and has a significant influence on member service objectives. It also establishes the criteria to maintain a cushion beyond the minimum statutory capital requirements. Management and the Board of Directors ensure the credit union's Investment and Lending Policy and credit risk profile reflect loan portfolio composition and levels of risk that are consistent with the credit union's capital resources and objectives.

Management will continue to develop business plans targeting capital adequacy ratio which exceed the minimum ratio established by legislation or regulations. Capital adequacy ratio is driven by the risk weighting of the credit union's assets. Accordingly, capital adequacy objectives must take into account factors such as loan mix, investment quality and the level of fixed assets. Decisions relating to strategic objectives that impact the risk weighting of the credit union's assets are analyzed by management to determine their effect on the credit union's capital adequacy ratio.

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### 13. Interest rate sensitivity

The credit union is exposed to interest rate risk as a consequence of the mismatch or gap between the assets and liabilities scheduled to reprice on particular dates. The table below details the credit union's exposure to interest rate risk as defined and prescribed by The Canadian Institute of Chartered Accountants Handbook Section 3862 *Financial Instruments – Disclosures*.

Maturity dates substantially coincide with interest adjustment dates. Amounts with floating interest rates, or due on demand, are classified as maturing within one year, regardless of maturity. Amounts that are not interest sensitive are grouped together, regardless of maturity.

The table below does not incorporate management's expectation of future events where repricing or maturity dates of certain loans and deposits differ significantly from the contractual dates.

# Greater Vancouver Community Credit Union

## Notes to the financial statements

December 31, 2009

### 13. Interest rate sensitivity (continued)

		Interest sensitive balances					
	Average rates	Within 3 months	4 months to 1 year	Over 1 to 5 years	Over 5 years	Not interest sensitive	Total
<b>Assets</b>							
Cash resources	1.63%	\$ 8,115,504	\$ 9,829,700	\$ 11,219,800	\$ -	\$ 241,418	\$ 29,406,422
Loans	5.20%	26,361,800	29,530,147	104,741,153	355,793	456,780	161,445,673
Other	4.33%	453,360	-	331,223	-	1,467,433	2,252,016
		<u>34,930,664</u>	<u>39,359,847</u>	<u>116,292,176</u>	<u>355,793</u>	<u>2,165,631</u>	<u>193,104,111</u>
<b>Liabilities</b>							
Deposits	2.77%	80,537,071	60,072,030	42,620,915	-	1,575,321	184,805,337
Other		-	-	-	-	8,298,774	8,298,774
		<u>80,537,071</u>	<u>60,072,030</u>	<u>42,620,915</u>	<u>-</u>	<u>9,874,095</u>	<u>193,104,111</u>
<b>Interest sensitivity position 2009</b>							
		<u>\$ (45,606,407)</u>	<u>\$ (20,712,183)</u>	<u>\$ 73,671,261</u>	<u>\$ 355,793</u>	<u>\$ (7,708,464)</u>	<u>\$ -</u>
<b>Interest sensitivity position 2008</b>							
		\$ (12,588,336)	\$ (45,829,175)	\$ 66,357,870	-	\$ (7,940,359)	-

Based on the current financial instruments, it is estimated that a 100 basis point increase in the prime rate would increase the financial margin by \$29,000 (2008: \$177,000). A 100 basis point decrease in the prime rate would decrease the financial margin by \$137,000 (2008: \$207,000).

### 14. Fair values of financial instruments

The estimated fair values of financial instruments are designed to approximate values at which these instruments could be exchanged in a current market. However, many of the financial instruments lack an available trading market and, therefore, fair values are based on estimates.

No fair values have been determined for premises and equipment or any other asset or liability that is not a financial instrument. The fair values of cash resources, variable rate loans and deposits, other assets and liabilities are assumed to equal their book values. The fair values of fixed rate loans and deposits are determined by discounting the expected future cash flows at the estimated current market rates for loans and deposits with similar characteristics.

Changes in interest rates are the main cause of changes in the fair value of the credit union's financial instruments. The majority of the credit union's financial instruments are carried at historical cost and are not adjusted to reflect increases or decreases in fair value due to interest rate changes.

# Greater Vancouver Community Credit Union

## Notes to the financial statements

December 31, 2009

### 14. Fair values of financial instruments (continued)

	<u>2009</u>			<u>2008</u>
	<u>Book value</u>	<u>Fair value</u>	<u>Difference</u>	<u>Difference</u>
<b>Assets</b>				
Cash resources - held for trading	\$ 6,077,000	\$ 6,077,000	\$ -	\$ -
Cash resources - loans and receivables	23,330,000	23,523,000	193,000	1,324,000
Loans - loans and receivables	161,446,000	164,819,000	3,373,000	344,000
Investments - available for sale	521,000	521,000	-	-
			<u>3,566,000</u>	<u>1,668,000</u>
<b>Liabilities</b>				
Deposits - other financial liabilities	184,805,000	186,699,000	(1,894,000)	(936,000)
Payables and accruals - other financial liabilities	365,000	365,000	-	-
			<u>(1,894,000)</u>	<u>(936,000)</u>
<b>Net difference</b>			<u>\$ 1,672,000</u>	<u>\$ 732,000</u>

<b>15. Other income</b>	<b>2009</b>	<b>2008</b>
Account service fees	\$ 488,267	\$ 522,528
Loan administration fees	114,306	78,968
Other	97,347	136,806
Foreign exchange	51,802	74,454
Insurance commissions and fees	36,527	50,821
	<u>\$ 788,249</u>	<u>\$ 863,577</u>

# Greater Vancouver Community Credit Union

## Notes to the financial statements

December 31, 2009

<b>16. Operating expense</b>	<b>2009</b>	<b>2008</b>
Salaries and benefits	\$ 2,344,630	\$ 2,204,113
Premises, equipment and supplies	939,270	931,477
Data processing	391,632	320,919
Amortization	243,660	241,923
Other	171,781	177,728
Dues and assessments	170,920	163,626
Advertising and member relations	166,703	178,786
Service charges	158,781	158,827
Professional services	75,639	85,721
Board and committee meetings	41,332	37,163
Staff and other meetings	10,977	8,574
Member meetings	9,057	9,195
	<u>\$ 4,724,382</u>	<u>\$ 4,518,052</u>

### 17. Income taxes

The components of income tax expense are as follows:

	<b>2009</b>	<b>2008</b>
Current	\$ 126,736	\$ 88,898
Future	<u>3,353</u>	<u>(5,249)</u>
	<u>\$ 130,089</u>	<u>\$ 83,649</u>

The total income taxes in the statement of earnings is at a rate less than the combined federal and provincial statutory tax rates for the following reasons:

	<b>2009</b>	<b>2008</b>
Combined federal and provincial statutory income tax rate	30.5 %	30.5 %
Credit union rate reduction	(17.0)%	(15.0)%
Other	<u>0.9 %</u>	<u>1.2 %</u>
	<u>14.4 %</u>	<u>16.7 %</u>

The components of future income tax balances are as follows:

	<b>2009</b>	<b>2008</b>
Allowance for credit losses	\$ 97,836	\$ 85,416
Premises and equipment	(35,370)	(27,465)
Other	<u>11,506</u>	<u>19,374</u>
Net future income tax asset	<u>\$ 73,972</u>	<u>\$ 77,325</u>

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# Greater Vancouver Community Credit Union

## Notes to the financial statements

December 31, 2009

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### 18. Commitments

#### Premises

The credit union is committed to leasing branch premises with the following minimum lease payments over the next five years:

2010	\$	617,974
2011		631,701
2012		638,161
2013		650,819
2014		650,819

#### Computer services

The credit union is committed to pay the following minimum bank service charges over the next five years:

2010	\$	201,948
2011		201,948
2012		201,948
2013		201,948
2014		201,948

#### Letters of credit

In the normal course of business, the credit union enters into off-balance sheet commitments such as letters of credit. The letters of credit reported below are not reflected on the balance sheet.

At December 31, 2009, the credit union has outstanding letters of credit on behalf of members in the amount of \$244,451 (2008: \$331,105).

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### 19. Guarantees

The credit union guarantees credit limits on MasterCard credit card applications that fall under the Credit Approved Program (CAP) monitored by CUETS Financial. These applications would normally be declined under the standard approval terms of MasterCard.

At December 31, 2009, the credit union guarantees credit limits in the amount of \$64,000 (2008: \$93,000).

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### 20. Other information

At December 31, 2009, loans to employees, directors, officers, members of a committee of the credit union and their respective family members amounted to \$1,489,005 (2008: \$1,629,807). All such loans were granted in accordance with normal lending terms.

Directors, in their capacity as directors, received \$25,000 (2008: \$19,500).



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